



Confederation of  
Indian Industry

**First**

# **India-Latin America & Caribbean Conclave**

## **PROJECT PARTNERSHIPS 2007**

**13-15 February 2007, Pragati Maidan, New Delhi**

The Confederation of Indian Industry (CII) announces the **First India-Latin America & Caribbean Conclave: Project Partnerships 2007** to be held from 13-15 February 2007 in New Delhi coinciding with the International Engineering and Technology Fair 2007 one of the biggest Trade Fairs in Asia.



Inaugural Session of the IBSA Political Summit (L-R) Mandisi Mpahlwa, Trade and Industry Minister, South Africa, Thabo Mbeki, President, South Africa, Luiz Inacio Lula da Silva, President, Brazil, Celso Luis Nunes Amorim, Minister of Foreign Affairs, Brazil, Manmohan Singh, Prime Minister, India and Kamal Nath, Minister for Commerce & Industry, India

# The Conclave (India-Latin America and Caribbean)

The Focus Latin America and Caribbean (LAC) programme of the Ministry of Commerce, India, started in 1997, initiating the process of serious political and business engagements between India and LAC Region. Since then a number of MoUs have been signed between India and the LAC countries for mutual cooperation in the areas of Science and Technology, Agriculture, Energy, Health Care, Pharma and Biotech, Education, Culture and Tourism. India has also established institutional dialogue and cooperation with Mercosur, Andean Community, SICA and Caricom.

India's exports to LAC have grown from 124 million USD in 1991 to more than 2087 million USD in 2004-05. Similarly India's imports have grown from 349 million USD in 1991 to more than 2005 million USD in 2004-05. While India's major exports to LAC have been chemicals, pharmaceuticals, engineering products, textiles and garments, the major items of imports from LAC have been crude oil, soya oil, copper and other minerals and metals, woods and leather etc.

A number of major Indian companies have established business in LAC while many more are exploring opportunities in the region.

The forthcoming Conclave will look at business opportunities in

- Agriculture - agri business, irrigation and water supply
- Energy
- Information Communications and Technology
- Infrastructure
- Media & Entertainment
- Oil & Gas
- Pharma, Biotech & Healthcare
- Tourism and Hospitality
- Transportation

**The Conclave aims to provide the platform for business to interact and forge business relationships.**

## CII, Latin America & Caribbean in 2006



Kamal Nath, Minister for Commerce and Industry; R Seshasayee, President CII and M K Narayanan, National security Advisor, at the India Evening in Brazil

The year started with CII visit to Brazil in the month of January 2006. The year saw an emerging interest in India from the Latin American countries as Indian interest grew in the region too.

Countries that visited India for trade and Investments included Mexico, Brazil, Argentina, Ecuador, Barbados, Uruguay, Paraguay, Dominican Republic and Peru.

CII signed three new MoUs with sister organizations in Brazil, Peru and Ecuador.

CII took the largest ever business delegation accompanying the Prime Minister to the First IBSA Business Summit in Brazil in September 2006. After IBSA, CII delegation visited Lima, Peru.

Latin America & Caribbean have emerged as the next investment destination for Indian business, while India is becoming more and more important to the Latin American & Caribbean Countries.

### Programme Outline

Tuesday 13 February 2007	: Registrations & Inaugural
Wednesday 14 February 2007	: Sectoral Discussions
Thursday 15 February	: B-2-B & Valedictory



**Confederation of Indian Industry**

## about CII

The Confederation of Indian Industry (CII) works to create and sustain an environment conducive to the growth of industry in India, partnering industry and government alike through advisory and consultative processes.

CII is a non-government, not-for-profit, industry led and industry managed organisation, playing a proactive role in India's development process. Founded over 111 years ago, it is India's premier business association, with a direct membership of over 6300 organisations from the private as well as public sectors, including SMEs and MNCs and an indirect membership of over 90,000 companies from around 336 national and regional sectoral associations.

A facilitator, CII catalyses change by working closely with government on policy issues, enhancing efficiency, competitiveness and expanding business opportunities for industry through a range of specialised services and global linkages. It also provides a platform for sectoral consensus building and networking. Major emphasis is laid on projecting a positive image of business, assisting industry to identify and execute corporate citizenship programmes.

CII's theme of "Competitiveness for Sustainable and Inclusive Growth" reflects the Confederation's commitment to balanced development that encompasses all sectors of the economy and all sections of society, at all levels – Global, National, Regional, State and Zonal.

With 57 offices in India, 7 overseas in Australia, Austria, China, France, Singapore, UK, USA and institutional partnerships with 240 counterpart organisations in 101 countries, CII serves as a reference point for Indian industry and the international business community.

Headquarters

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