

# TELECOMMUNICATIONS

INDEPENDENT REGULATOR AND ENABLING  
POLICY FRAMEWORK HAVE SPURRED GROWTH  
FDI LIMIT INCREASED FROM 49% TO 74%

100% FDI PERMITTED UNDER AUTOMATIC ROUTE  
IN THE MANUFACTURING SECTOR

COMPREHENSIVE SPECTRUM POLICY  
AND 3G POLICY ON THE ANVIL

FASTEST GROWING MOBILE PHONE MARKET  
REVENUES - US\$ 19.5 billion (2006)

CAGR (FY 2002-06) - 21%

SUBSCRIBERS - 160 million (AUG 2006)

CAGR (FY 2002-06) - 38%



India could be a US\$ 40-45 billion telecom market by FY 2010.  
500 million subscribers...  
20 million broadband subscribers...  
translating into an investment of US\$ 25-30 billion

Close to 4 million new handsets and over 5 million mobile phone subscribers added every month

Ericsson, Nokia, Motorola, Nortel, Siemens, Alcatel, Huawei, Lucent and ZTE share the US\$ 3 billion telecom equipment market in India

Indian service providers have made overseas acquisitions: FLAG Telecom by Reliance, Tyco and Teleglobe by VSNL

Global service providers already present in India: Vodafone, SingTel, Hutchison Whampoa, Nortel

*“We manufactured 1 million handsets in 2 months... over the next 12-24 months, we are talking of about 2000-3000 jobs, directly on our side, with another 10,000 to 20,000 jobs, if we look at the whole impact of components and service related jobs.”*

**Jorma Ollila**  
Chairman and CEO, Nokia

Success Story  
**NOKIA in INDIA**



Nokia has set up a state-of-the-art manufacturing facility in Chennai and is also establishing an R&D centre to tap India's vast pool of technical research talent. The plant has a capacity of 9 million handsets. It also manufactures base instruments.

