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Executive summary

1. Coal production
   • Coal production in the country stood at 716.01 million tonnes (MT) in FY21. India is the world's second-largest coal producer as of 2021. Between April 2021 and October 2021, coal production in India stood at 379.597 million tonnes (MT).

2. Fourth-largest iron ore producer
   India ranks fourth globally in terms of iron ore production. Production of iron ore in FY21 stood at 189 million tonnes. In February 2021, iron ore production in India stood at 152.3 million tonnes (MT).

3. Steel production
   In FY20, India had a total number of 914 steel plants producing crude steel. In FY21, India's crude steel production stood at 102.49 million tonnes. India is the world's second-largest crude steel producer, as of 2020, with an output of 99.6 MT.

4. Aluminium production
   Combined Aluminium production (primary and secondary) in India stood at 3.6 MT in FY20. Aluminium production stood at 3,285,186 tonnes between April 2020 and January 2021.

5. Long duration mining lease
   India has a vast mineral potential with mining leases granted for a longer duration of 50 years.
Advantage India
2. DEMAND GROWTH

- Rise in infrastructure development is driving growth.
- Power and cement industries also aiding growth in the metals and mining sector.
- Demand for iron and steel is set to continue, given the strong growth expectations for the residential and commercial building industry.
- According to Directorate General of Commercial Intelligence & Statistics, in FY22 (until August 2021), iron ore exports reached US$ 2.23 billion, registering an increase of 21.8% YoY.

3. ATTRACTIVE OPPORTUNITIES

- The steel production in India is projected to increase by 18% to reach 120 million tonnes (MT) by FY22.
- In February 2021, under the Production-Linked Incentive (PLI) scheme, the government approved an outlay of funds worth Rs. 6,322 crore (US$ 864.67 million) over five years to boost the domestic production of specialty steel.
- In July 2021, the Odisha government approved five key industrial projects worth Rs. 1.46 lakh crore (US$ 19.60 billion) that are expected to boost capacity of steel production by 27.5 million tonnes.

1. COMPETITIVE ADVANTAGE

- India holds a fair advantage in cost of production and conversion costs in steel and alumina.
- As of FY21, the number of reporting mines in India were estimated at 1,229, of which reporting mines for metallic minerals were estimated at 545 and non-metallic minerals at 684.

4. POLICY SUPPORT

- In Union Budget 2021, the government reduced customs duty to 7.5% on semis, flat and long products of non-alloy, alloy and stainless steels to provide relief to MSMEs.
- To boost recycling of copper in India, the government announced reduction of import duty on copper scrap from 5% to 2.5% in the Union Budget 2021.
Market Overview
Evolution of the Indian mining sector

- Mining sector received a boost post independence under the impact of successive 5 Year Plans.
  - The exploration of minerals was intensified, and the Geological Survey of India was strengthened.
  - Indian Bureau of Mines was established to look after the scientific development of mineral resources.
- Mineral Exploration Corporation established to conduct exploration with focus on coal, iron ore, limestone, dolomite and manganese ore.
- Indian mining sector was opened to Foreign Direct Investment in 1993 after the announcement of the New Mineral Policy.
- Mineral Exploration Corporation established to conduct exploration with focus on coal, iron ore, limestone, dolomite and manganese ore.
- Indian mining sector was opened up to Foreign Direct Investment in 1993 after the announcement of the New Mineral Policy.
- Ministry of Mines notified revised royalty rates and dead rent in September 2014 and the revised rates came into effect on September 1, 2014.
- The Karnataka state government is proposing a new mining policy wherein sand will be offered—at a nominal rate of Rs. 100 (US$ 1.3) per tonne excluding transportation cost—to people to build houses for less than Rs. 10 lakh (US$ 13,344.01).
- The Ministry of Mines notified the Mineral Conservation and Development (Amendment) Rules in November 2021 to provide rules regarding conservation of minerals, systematic and scientific mining, development of minerals in the country for environment protection.
## Segments of metals and mining industry

<table>
<thead>
<tr>
<th>Metals and mining</th>
<th>Iron and steel</th>
<th>Coal</th>
<th>Aluminium</th>
<th>Bauxite</th>
<th>Base metals</th>
<th>Precious metals and minerals</th>
</tr>
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<tbody>
<tr>
<td><strong>Iron and steel</strong></td>
<td>Iron and steel segment offers a product mix which includes hot rolled parallel flange beams and columns rails, plates, coils, wire rods and continuously cast products such as billets, blooms, beam, blank, rounds and slab and metallics and ferro alloy.</td>
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<tr>
<td><strong>Coal</strong></td>
<td>Coal market consists of primary coal (anthracite, bituminous and lignite).</td>
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<tr>
<td><strong>Aluminium</strong></td>
<td>Aluminium segment includes primary aluminium, aluminium extrusions, aluminium rolled products, alumina chemicals.</td>
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<td><strong>Bauxite</strong></td>
<td>BauxBPM are sub-divided into two basic types based on the processing methods - Tropical bauxite and European bauxite.</td>
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<td><strong>Base metals</strong></td>
<td>Base metal market consists of lead, zinc, copper, nickel and tin.</td>
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<tr>
<td><strong>Precious metals and minerals</strong></td>
<td>Precious metals market includes gold, silver, platinum, palladium, rhodium and diamond.</td>
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Strong growth in India’s metals & mining sector over the years

- GVA from mining and quarrying stood at US$ 13.4 billion in the first quarter of FY22, as per the quarterly estimates.
- In FY21, mineral production was estimated at Rs.1,29,950 crore (US$ 17.90 billion). According to the Ministry of Mines, mineral production in India increased by 23.1% YoY in June 2021.
- Mineral production also surged, registering a CAGR of 5.52% between FY16 and FY20E and reached US$ 17.53 billion in FY20E.
- In FY21, production of key minerals increased YoY—Zinc Conc. (18%; 1,648.00 thousand tonnes), Lead Conc. (15%; 405.47 thousand tonnes), Sillimanite (32%; 17.52 thousand tonnes) and Garnet (abrasive) (107%; 1.14 thousand tonnes).
- Between April 2021 and October 2021, exports of mica, coal and other ores & minerals, including processed minerals, stood at US$ 2.80 billion, compared with US$ 1.98 billion between April 2020 and October 2020.

Notes: CAGR - Compound Annual Growth Rate, ^Excluding atomic and fuel minerals, GVA - Gross Value Added, P - Provisional, E - Estimate
Source: Ministry of Statistics and Programme Implementation, Ministry of Mines
India is home to 1,531 operating mines. Production of as many as 95 minerals is undertaken in India, including 4 fuel minerals, 10 metallic minerals, 23 non-metallic minerals, 3 atomic minerals and 55 minor minerals (including building and other materials).

The country has large reserves of iron ore, bauxite, chromium, manganese ore, baryte, rare earth and mineral salts.

Rajasthan was the leading producer of minerals with 17% market share, followed by Odisha at 14% and Andhra Pradesh at 13%.

Production of metallic minerals in the country increased from US$ 5.14 billion in FY16 to US$ 6.79 billion in FY21E. In the same period, production of non-metallic minerals increased from US$ 1.16 billion in FY16 to US$ 1.24 billion in FY21.

Notes: MMT- Million Metric Tonnes, E-Estimate, ^ - excluding fuel and atomic minerals, P- Provisional, E- Estimate
Source: Ministry of Mines
Iron ore production

- Iron ore is a key input for production of steel and primary iron.
- Majority (over 85%) of iron ore reserves are of medium- to high-grade and are directly used in blast furnace and direct reduced iron (DRI) plants in the form of sized lumps or sinters or pellets.
- India was estimated to be the fourth-largest producer of iron ore in 2019.
- NMDC’s iron ore production stood at 26.9 MT in August 2021 and 17.71 MT in FY22 (until September).
- Iron ore production in the country stood at 189 million tonnes in FY21.
  - In 2021, state-owned NMDC aims to utilise 97% production capacity to manufacture 35 MT of iron ore.
- To increase availability of iron ore in India, the government took several initiatives, such as ‘Mining and Mineral Policy’ reforms, to ramp up production and maximum capacity utilisation by government mining companies. For example, SAIL, with the approval to sell 25% fresh fines and 70 MT dumps and tailings, accelerated sale of iron ore.

Notes: CAGR- Compounded Annual Growth Rate, P - Provisional, E - Estimate
Source: Business Standard, Ministry of Mines (Annual Report)
Rising steel demand driving growth

- India’s crude steel production stood at 102.49 million tonnes (MT) in FY21 and at 9.5 MT in September 2021.
- According to worldsteel, crude steel output in India registered a 46.9% YoY growth to reach 9.2 million tonnes in May 2021, as compared with 5.8 million tonnes of crude steel output registered in May 2020.
- Crude steel demand/production is forecast to reach 255 million tonnes by FY31.
- The National Steel Policy aims to boost per capita steel consumption to 160 kgs by 2030-31. The government has a fixed objective of increasing rural consumption of steel from the current 19.6 kgs per capita to 38 kgs per capita by 2030-31.
- In February 2021, ArcelorMittal-Nippon Steel India, in agreement with the Odisha government, has planned to set up an integrated steel plant (with 12 MT capacity) in the state’s Kendrapada district for Rs. 50,000 crore (US$ 6.89 billion).
- In September 2021, production of hot metal, crude steel and saleable steel by SAIL stood at 1.55 MT, 1.44 MT and 1.46 MT, respectively.
- In November 2021, JSW Steel announced that the company registered a 6% YoY surge in crude steel production at 1.42 million tonnes in October 2021.

Notes: CAGR - Compound Annual Growth Rate, MT - Million Tonnes, * - Until January 2021
Source: World Steel Association, News Articles
Rising domestic demand puts pressure on supply of iron and steel… (1/2)

- In FY20, India’s iron and steel export was valued at US$ 9.28 billion. During FY16-FY20, India’s export of iron and steel grew at a CAGR of 14%.

- Government of India has imposed 30% export duty on all iron ore forms (except the low-grade iron ore) and 5% export duty is levied on iron ore pellets.

- In June 2020, iron and steel recorded more than 100% growth in exports shipments of US$ 1.32 billion against US$ 653.52 million in June 2019.


- Between April 2021 and August 2021, iron ore exports stood at US$ 2.23 billion, compared with US$ 1.83 billion in between April 2020 and August 2020.

**Notes:** CAGR - Compound Annual Growth Rate, ^CAGR is up to FY20 ; *Until February 2021

**Source:** Ministry of Commerce, DGCIS - Directorate General of Commercial Intelligence and Statistics, Engineering Exports Promotion Council
India has turned into a net importer of iron and steel due to strong growth in the manufacturing sector and rising infrastructure projects.

India’s transition into a net importer of steel despite the strong growth in domestic steel production shows the demand potential of the sector.

The impact of strong growth in domestic steel production has been most felt in the iron ore sector. With steel firms’ ever rising demand for the raw material, India’s import of iron ore has been growing steadily.


In April 2021, iron and steel imports stood at US$ 1.18 billion compared with US$ 682 million in April 2020.

In June 2021, Mr. T.V. Narendran, the CII President and Managing Director of Tata Steel, stated that steel firms have firmed up plans to invest ~Rs. 60,000 crore (US$ 8 billion) over the next three years in this sector.

In November 2020, MS Agarwal Foundries (MSAF) announced plan to set up a steel plant in Andhra Pradesh. The company signed an MoU with the Government of Andhra Pradesh for commissioning a new ultramodern steel plant at Mantralayam in Kurnool district. The plant will require an investment of Rs. 1,200 crore (US$ 162.40 million) and be completed by the second half of 2021.

Notes: CAGR - Compound Annual Growth Rate, *CAGR is up to FY20; *Until February 2021
Source: Ministry of Commerce, DGCIS - Directorate General of Commercial Intelligence and Statistics
Coal production growing at a steady pace

- In the coming years, coal production in the country is likely to receive a boost as the Government plans to replace the country’s captive mining policy in coal and iron ore with an open bidding one.
- In FY22 (until October), Coal India Ltd. (CIL) produced 299.61 MT of coal—~16.7 MT more than that in the same period last year.
- Coal production by the Singareni Collieries Company Limited (SCCL), captive mines and other mines in FY22 (until October) was 35.24 MT, 42.1 MT and 2.62 MT, respectively.
- India’s coal production stood at 715.95 MT in FY21.
- In March 2021, CIL approved 32 new coal mining projects, of which 24 are expansion of the existing projects and the remaining are greenfield. Estimated cost of the project is Rs. 47,000 crore (US$ 6.47 billion).
- In November 2020, the Union Coal Minister, Pralhad Joshi, stated that 19 mines have been successfully auctioned; this is the highest number of successfully auctioned mines in any tranche of coal auctions. The country’s first-ever commercial mining auction will garner a total revenue of Rs. 6,656 crore (US$ 900.59 million) annually from mines spread over the following five states—Madhya Pradesh, Chhattisgarh, Odisha, Jharkhand and Maharashtra.
- In July 2021, Power Mech Projects Ltd. secured a contract worth Rs. 9,294 crore (US$ 1.25 billion) from Central Coalfields Ltd. (CCL) to build and operate a mine.

Notes: CAGR - Compound Annual Growth Rate, ^CAGR is up to FY21
Source: Ministry of Coal
India’s role in global Aluminium production

- India was the fourth-largest producer of aluminium in the world with a share of around 5.33% of the global aluminium output.
- The principal user segment in India for aluminium continues to be electrical and electronics sector followed by automotive and transportation, building, construction, packaging, consumer durables, industrial and defence.
- According to the Ministry of Mines, India had the seventh-largest bauxite reserves of ~2,908.85 million tonnes in FY18.
- Aluminium production increased to 3.65 million kgs in FY19.
- Over the course of the last four years, India’s aluminium production capacity has increased to 4.1 MMTPA, driven by investment worth Rs. 1.2 lakh crore (US$ 18.54 billion).

India’s share in global aluminium production (2019E)

Note: ICRA - Information Credit Rating Agency Ltd.
Source: World Bureau of Metal Statistics (WBMS), Aluminium Association of India, Economist Intelligence Unit (EIU), ICRA Management Consulting Services Ltd (IMaCS)
Growing domestic demand to support Aluminium production

- Demand for aluminium is expected to pick up as the scenario improves for user industries like power, infrastructure and transportation.
- Production of aluminium stood at 3.65 million tonnes in FY20.
- Aluminium export from the country reached 1.50 million tonnes in FY19 and 0.52 million tonnes in FY20. In value terms, aluminium export from the country stood at US$ 20.18 million in FY20.
- In May 2021, Vedanta Ltd. announced its plan to invest Rs.10,000 crore (US$ 1.34 billion) in setting up an aluminium park in Odisha to facilitate companies that use metal to set up their manufacturing units in the facility.
- In January 2021, the National Aluminium Company (NALCO) announced that it would invest ~Rs. 30,000 crore (US$ 4,102.51 million) by 2027-28 in capacity expansion and diversification.

Aluminium production (million tonnes)

Note: CAGR - Compound Annual Growth Rate, F - Forecast, ^CAGR is till FY20, * - Until December 2020
Source: CARE Ratings, Ministry of Mines, DGCIS, News Articles
Stronger economic growth to support Aluminium consumption

- Aluminium consumption in India is 2.5 kgs per capita.
- Aluminium consumption reached 3.40 million tonnes in FY19.
- Aluminium consumption is expected to reach 7.2 million tonnes in the next five years.

Note: CAGR - Compound Annual Growth Rate, F - Forecast, *CAGR is till FY19

Source: Care Ratings, Indian Bureau of Mines
## Major metals and mining players in the country

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<th>Segment</th>
<th>Major player</th>
<th>Market share</th>
<th>Other players</th>
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<tr>
<td>Iron and Steel</td>
<td>NA</td>
<td>Sesa Goa, SAIL, Orissa Minerals</td>
<td></td>
</tr>
<tr>
<td>Coal</td>
<td>80%</td>
<td>Singareni Collieries Company, Reliance Natural Resources</td>
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</tr>
<tr>
<td>Aluminium</td>
<td>60%</td>
<td>National Aluminium Company (NALCO), Bharat Aluminium Company (BALCO)</td>
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</table>
Recent Trends and Strategies
Notable trends in the metals and mining sector… (1/3)

1. Captive mining for coal
   - In captive mining for coal, companies are permitted to set up coal washeries and for specified end uses, including the setting up of power plants, fertilizers and steel units.

2. Longer duration lease
   - India has seen a significant growth in minerals with the Government granting lease for longer duration, between 20-30 years.

3. Focus on domestic market
   - Demand for metal and metal products is rising in the domestic market, with India focusing to expand its domestic manufacturing.
   - In June 2021, Jindal announced its plan to build a 2.25 million tonnes capacity steel plant in Andhra Pradesh.
   - In July 2021, Tata Steel announced that the company’s crude steel production increased by 43% YoY to reach 7.94 million tonnes in the first quarter of FY22.
   - In February 2021, two new iron ore mines were inaugurated in Odisha, with a production capacity of 15 lakh tonnes per month and ~275 million tonnes of consolidated iron ore reserves. These mines will bring in ~Rs. 5000 crore (US$ 679.28 million) in annual revenue for the state and employment opportunities for locals.

4. Overseas ventures
   - In search of greater mineral opportunities, an increasing number of Indian mining companies are venturing overseas in a bid to secure stable, long-term supplies of minerals especially in the areas of coal and iron ore.
   - Adani Enterprises’ Carmichael coal plant expects to make its first shipment by August 2021.
Outlook of metal and mining

- In September 2021, the industrial output indices for mining stood at 95.1.
- Between April 2021 and September 2021, the industrial output for mining stood at 104.2.

Build strategic alliances

- Alliance with global and domestic players help companies to improve their operational performance through technological improvement and cost optimisation.
- In September 2021, National Mineral Development Corporation Ltd. (NMDC) R&D Centre collaborated with CSIR-IMMT (Institute of Minerals and Materials Technology) to pursue combined research projects on iron ore mining technologies.
- In July 2021, Coal India Ltd. (CIL) signed a contract with Iz-Kartex, (a Russia-based shovel manufacturing firm) to purchase 11 Russian rope shovels worth ~Rs. 1,462 crore (US$ 196.30 million).
- In June 2021, Energy Efficiency Services Ltd (EESL) signed a memorandum of understanding (MoU) with MECON Ltd. to support energy efficiency in steel, mining industry.
- In May 2021, ArcelorMittal Nippon Steel (AMNS) signed a contract with Total (a France-based energy company) for supply of up to 500,000 tons of liquefied natural gas (LNG) per year until 2026.
- In February 2021, CIL signed a contract with Belaz, a Belarus-based mining equipment manufacturer, for procurement of dumpers with an investment amount worth Rs. 2,900 crore (US$ 393.98 million).
- In February 2021, CIL also announced plans to invest Rs. 1.43 lakh crore (US$ 19.43 billion) in 20 sir projects, including solar, thermal and aluminium projects.

International Collaboration

- In June 2021, the Union Cabinet, chaired by the Prime Minister Mr. Narendra Modi approved the memorandum of understanding (MoU) to be signed between the Ministry of Mines and the Secretariat of Mining Policy of the Ministry of Productive Development of the Argentine Republic.
- The MoU will provide an institutional mechanism for cooperation in the field of mineral resources.
Focus on technology

- Players in the industry are focusing on optimising technology to increase process efficiency.
- Coal India Ltd. has ambitious plans of using GPS/GPRS based vehicle tracking system to enhance productivity. It also has services such as E-auction and E-procurement of goods and services.
- Mining Industry in India has been dominated by surface mining. However, due to various challenges presented by surface mining, the move towards underground mining is considered inevitable. This presents an opportunity for players to enter the market with underground mining technology.
- In January 2021, the Ministry of Steel, Government of India, signed a Memorandum of Cooperation (MoC) with the Ministry of Economy, Trade and Industry, Government of Japan, to boost the steel sector through joint activities under the framework of India–Japan Steel Dialogue.
- To improve its business operations amid the pandemic, in May 2021, companies such as Vedanta Aluminium and Bharat Aluminium Company (BALCO) leveraged smart technologies—such as digital smelter solution for human-less monitoring of operations, advanced data analytics for predictive and prescriptive analytics, vision analytics for identification of hot spots in ICTs network to improve asset reliability—to boost production.

Cost optimisation

- Players in the industry are trying to minimise cost to gain competitive advantage.
  - For example, SAIL is trying to reduce cost by entering into an MoU for coal bed methane and propane gas to reduce cost of energy.
  - Optimising input resources, operating efficiency for handling assets available with the company, reducing overhead costs and stabilising newly formed operation units.
Growth Drivers
Strong fundamentals and policy support aiding growth

Higher demand for metals
- Growing infrastructure investment
- Sustained growth in India’s automotive sector
- Aluminium and coal benefiting from rising power production
- Rising production of cement increasing demand for coal

Policy support
- Relaxed FDI norms
- Allowing private ownership
- Reduced customs duty
- Tax and other incentives

Innovation
- Expanding research and development and distribution facilities in India
- Use of modern technology
- Providing support to global projects from India

Increasing investment
- Increasing FDI
- Increasing private participation

Notes: M&As - Mergers and Acquisitions, FDI - Foreign Direct Investment
Source: TechSci Research
India is witnessing a sustained growth in the infrastructure build up.

As of September 2021, the combined Index of Eight Core Industries stood at 126.7.

In FY21, the NHAI completed construction of 136,440 kms of national highways.

Revenue growth has been strong over the years. Indian Railways’ earning from freight loadings reached Rs. 117,386.0 crore (US$ 16.17 billion) in FY21.

Cargo traffic handled at 12 major ports stood at 673 million tonnes (MT) in FY21.

Electricity production reached 1,234.44 BU in India in FY21.

It has been estimated that India is going to require US$ 4.5 trillion of investment by 2040 for infrastructure development.

The Government of India has allocated Rs. 111 lakh crore (US$ 1.4 trillion) under the National Infrastructure Pipeline (NIP) for FY2019-25. Sectors such as energy (24%), roads (18%), urban (17%) and railways (12%) account for ~71% of the projected infrastructure investments in the country.

Steel Authority of India Ltd. (SAIL) and Central Public Sector Enterprises (CPSEs), under the Ministry of Steel, supplied 48,200 tonnes of steel for the Purvanchal Expressway, which was inaugurated by Prime Minister Narendra Modi on November 16, 2021.

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**Note:** F - Forecasts (by BMI), CAGR - Compounded Annual Growth Rate, BU - Billion Unit

**Source:** Business Monitor International’s (BMI) Report on infrastructure industry in India
A fast-expanding construction sector has aided growth... (2/2)

- The construction sector’s Gross Value Added (GVA) at current prices was estimated at US$ 172.04 billion as per the second advanced estimate of FY21.
- Iron and steel being a core component of the real estate sector, demand for these metals is set to continue given strong growth expectations from residential and commercial building industry.
- In November 2020, Odisha-based Shiva Cement Ltd., a subsidiary of JSW Cement Ltd., announced plans to invest ~Rs. 1,500 crore (US$ 202.98 million) in a new 1.36 million tonnes per annum (MTPA) clinker unit project in the state’s Sundergarh district.

Note: PE - Provisional Estimated, YoY - Year on Year
Source: Business Monitor International’s (BMI) Report on infrastructure industry in India
Power fuelling demand

- As of October 2021, installed capacity in India stood at 390,791.18 MW.
- In FY21, the installed capacity in India stood at 382,151.22 MW.
- Installed capacity has increased steadily over the years, posting a CAGR of 6.4% in FY16-FY21.
- Energy generation from conventional sources stood at 97.70 billion units (BU) in March 2020. Between 2017 and 2022, conventional sources are expected to witness capacity addition of 58.38 GW.
- 64.42% of the total power generation was done through thermal power plants, while renewable energy sources, hydro and nuclear plants contributed 24.71%, 12.09% and 1.77%, respectively, in FY21.

**Installed electricity generation capacity (GW)**

Note: MW - Megawatt, ^ - Tentative, @ CAGR until FY21, * - Until October 2021
Source: Ministry of Power, Central Electricity Authority (CEA)
Favourable policies are supporting the sector growth

1. Mineral Laws (Amendment) Bill, 2020
   • Aims to open a new era in Indian coal and mining sector, specially to promote ‘ease of doing business’.
   • It will boost coal production and will reduce dependency on import.

   • To bring more transparency, better regulation and enforcement, balanced socio-economic growth along with sustainable mining practices.
   • Proposed to grant ‘industry’ status to mining with an objective of boosting financing of private sector.
   • Supported M&A of mining players.

3. Relaxed FDI norms
   • FDI up to 100% is permitted under the automatic route to explore and exploit all non-fuel and non-atomic minerals and process all metals as well as for metallurgy.
   • FDI cap in the mining and exploration of metal and non-metal ores have been increased to 100% under the automatic route.
   • In March 2018, the Government allowed 100% FDI in coal mining.

4. Allowing private ownership
   • Government of India is encouraging private ownership for steel operations and other high priority industry.

5. Reduced custom duty
   • Government of India significantly reduced the duty payable on finished steel products and has streamlined the associated approval process.

   • Focus on upgradation of skill sets to foster adaptation of new state of art technology.
   • Increase the capacity and quality of training infrastructure and trainers to address human resource needs.

7. Bank Loans
   • State Bank of India (SBI) is planning to introduce a policy to lend loans to the coal miners before the landmark auction.
   • As per the planned policy, SBI is open to provide some of the financing required to put 41 coal mines with a combined annual production capacity of 225 million tonnes to private companies.
1. Relaxation on duties
   - The Basic Customs Duty (BCD) on
     - ships imported for breaking up is being reduced from 5% to 2.5%.
     - coal-tar pitch is being reduced from 10% to 5%.
     - battery waste and battery scrap is being reduced from 10% to 5%.
     - steel grade limestone and steel grade dolomite is being reduced from 5% to 2.5%.

2. Process of revenue collection and usage
   - Central Government to establish National Mineral Fund, while individual state governments to establish State Mineral Fund(s).
   - District Mineral Foundation will be set up by state Government and will work for the interest and benefit of persons or families affected by mining related operation in the district - it will be managed by a governing council.
   - The mining tax collected will be spent within the district.

3. General restrictions and concessions
   - Reservation of areas for PSUs removed.
   - State Government to set special courts to expedite prosecution in illegal mining.
   - Statutory Coordination cum Empowered Committee at central and state level to decide upon stringent penalties for offences.
1. Auction modalities

- Auctions are conducted electronically, and bidding is done over two rounds.
- The first round requires bidders to furnish technical details and initial offer must be equal to or higher than the set ‘Reserve Price’.
- The highest bid in the first round acts as the ‘reserve price’ for the second-round in which only technically qualified bidders participate.

2. Net worth requirements

- For annual average production up to
  - Rs 2 crore (US$ 311,090) - net worth required: Rs. 50 lakh (US$ 77,773).
  - Rs 20 crore (US$ 3.11 million) - net worth required: Rs. 10 crore (US$ 1.56 million).
  - Small bidders can include value of unencumbered immovable property in net worth.

3. Mining lease

- Mining auctions conducted under the ambit of state Government.
- Types of lease granted:
  - Mining lease - where evidence of mineral contents is established.
  - Composite lease - combination of a prospecting licence and a mining lease.
Foreign investments flowing in India

- FDI up to 100% is allowed in exploration, mining, minerals processing metallurgy and exploration of metal and non-metal ores under the automatic route for all non-fuel and non-atomic minerals including diamonds and precious stones.

- From April 2000 to June 2021, FDI inflows in the metallurgical industry stood at US$ 16.01 billion, followed by the mining (US$ 3.0 billion), diamond & gold ornaments (US$ 1.19 billion) and coal production (US$ 27.73 million) industries.

- In April 2021, the directorate general of foreign trade (DGFT) notified that the import policy for copper and aluminium is amended from “free” to “free with compulsory registration” under the non-ferrous metal import monitoring system (NFMIMS). The policy is effective from April 12, 2021.

- In August 2021, Hindustan Zinc collaborated with Normet Group, a Finnish technology firm, to bring battery-powered service equipment and utility vehicles in underground mining.

- The Union Cabinet has approved a memorandum of understanding (MoU) between the Ministry of Steel of the Republic of India and the Ministry of Energy of the Russian Federation on cooperation in the field of coking coal, which is used in steelmaking.

- Epsilon Carbon, a coal tar derivatives company, has built India’s first integrated carbon black complex in Bellary, Karnataka, with a Rs. 550-crore (US$ 74.02 million) investment.

- In November 2021, AMNS India announced that it is planning to manufacture specialty steel under the production-linked incentive (PLI) scheme.

Source: Department of Industrial Policy and Promotion
## Merger and acquisitions

### M&A activities

<table>
<thead>
<tr>
<th>Acquirer</th>
<th>Target</th>
<th>Acquisition price (US$ billion)</th>
</tr>
</thead>
<tbody>
<tr>
<td>JSW Steel Ltd.</td>
<td>Bhushan Power and Steel (BPSL)</td>
<td>2.69</td>
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<tr>
<td>ArcelorMittal</td>
<td>Essar Steel</td>
<td>6.01</td>
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<tr>
<td>Tata Steel</td>
<td>Bhushan Steel</td>
<td>7.04</td>
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<tr>
<td>Mr. Anil Agarwal</td>
<td>Anglo American (Partial stake purchased)</td>
<td>2.0</td>
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<tr>
<td>JSW Energy Ltd.</td>
<td>Jindal Steel and Power Ltd.</td>
<td>0.97</td>
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<tr>
<td>SAIL</td>
<td>Reiterated its interest to acquire majority stake in Neelachal Ispat Nigam Ltd (NINL) in Jajpur, Odisha</td>
<td>-</td>
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<tr>
<td>Joint Venture between Vedanta Resources and Sesa Goa</td>
<td>Merger of Sterlite Industries (Indian subsidiary of Vedanta Resources ) and Sesa Goa</td>
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<td>GVK Power and Infrastructure Ltd.</td>
<td>Hancock Coal-Queensland Coal</td>
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<tr>
<td>Sesa Goa Ltd.</td>
<td>Cairn India Ltd.</td>
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<td>JFE Steel Corp.</td>
<td>JSW Steel Ltd.</td>
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<tr>
<td>Lanco Resources Australia</td>
<td>Griffin Coal Mining Co Pty Ltd.</td>
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<td>Vedanta</td>
<td>Cairn India</td>
<td>1.56</td>
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<tr>
<td>Oil and Natural Gas Corporation (ONGC)</td>
<td>Gujarat State Petroleum - KG Basin</td>
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<tr>
<td>Tata Steel Ltd.</td>
<td>Brahmani River Pellets Ltd.</td>
<td>0.13</td>
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</table>

*Source: Thomson Banker, Deal Tracker*
Opportunities
Government’s initiative

- The government took the following steps to allow imports of steel at lower prices and support the domestic industry.
- Tax on imports of iron and steel products has been exempted until March 31, 2022—it was originally 2.5% and has been reduced to nil in the Union Budget 2021.
- Anti-dumping and distributional duties on some steel products have been temporarily suspended until September 30, 2021.
- In September 2021, India and Australia participated in a joint working group (JWG) meeting on ‘coal and mines’ to strengthen bilateral collaboration in the coal sector.
- In September 2021, Union Cabinet approved the memorandum of understanding between the Geological Survey of India (GSI) and the Joint Stock Company Rosgeologia, Russia, in the area of geosciences.
- As part of unlocking India’s vast mineral potential by exploration this year, the Ministry of Mines has handed over 152 mineral block reports to different state governments until November 2021. Also, 52 potential G-4 mineral blocks approved by the Geological Survey of India (GSI) have been handed over to 15 state governments.

Scope for new mining capacities in iron ore, bauxite and coal

- India has the world’s seventh-largest reserve base of bauxite and fourth-largest base of iron ore, which accounts for about 7% and 11% of the total world production, respectively.
- Moreover, India had the world’s fifth-largest coal reserve at 319.02 billion tonnes in FY19.

Source: WSA, Ernst and Young, News Article
Opportunities

3
Rapid growth of user-industries to drive demand for metals and minerals
- Strong long-term demand from the steel industry is expected to further boost the iron ore industry.
- Increasing power production is likely to catapult demand for coal.
- Booming construction, automobiles and packaging industries are expected to lend substantial support to the metals and mining sector.

4
Expansion by existing players
- The iron and steel segment offers a product mix which include hot rolled parallel flange beams and columns rails, plates, coils, wire rods, and continuously cast products such as billets, blooms, beams, blanks, rounds and slabs as well as metallics and ferro alloy.
- Looking at the expected growth in the sector, existing manufacturers have a huge opportunity to expand their product line in new segments.
- In June 2021, Mukand announced to expand its production and sales of stainless steel to 1.5 lakh tonnes per annum from 1 lakh tonnes at Thane (Mumbai) unit, which is expected to boost its turnover by ~Rs. 7,000 crore (US$ 939.88 million) per annum.

5
Ongoing feasibility study on steel projects
- In May 2021, ArcelorMittal Nippon Steel (AMNS) India collaborated with the Odisha government to carry out a feasibility study for a steel project in the state at a proposed capacity of 12 million tonnes per annum (MTPA). Estimated investment of the project stands at Rs. 50,000 crore (US$ 6.89 billion).

Source: WSA, Ernst and Young, Press Release
Opportunities in the iron ore sector

1. Exploration in proposed exploration zones
- Odisha: Bonai (Keonjhar belt) and Tomka (Daitari and Umerkoke belts).
- Jharkhand: All major high-grade ore deposits; contain low-grade lateritic ores.
- Karnataka: Bagalkot, Tumkur, and Chitradurga districts.
- Maharashtra: Sindhudurg, Gadchiroli and Gondia.
- Chhattisgarh: All 14 deposits of Bailadila range, Dantewada district.
- Andhra Pradesh: Kadapa, Kurnool, Karimnagar, Adilabad, and Guntur districts.

2. Scope for new mining capacities in iron ore, bauxite and coal
- Pelletisation capacity is about 59.30 metric tonnes per annum (MTPA)*.
- Sintering capacity is about 70.05 MTPA*.
- Scope for domestic and foreign firms to explore PPP opportunities.
  - Joint Venture or technical participation with midcap players with lease/license and seeking capital, expertise and technology.
  - Through the auction route, players can get access to coal mines and iron ore reserves.

Notes: MT - Metric Tonnes, MTPA - Metric Tonnes Per Annum, *: As per Indian Minerals Yearbook 2017
Source: PwC, Ministry of Mines
Key Industry Contacts
## Key industry contacts

<table>
<thead>
<tr>
<th>Agency</th>
<th>Contact Information</th>
</tr>
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<tbody>
<tr>
<td><strong>SAIL - Steel Authority of India Ltd.</strong></td>
<td>Ispat Bhawan, Lodi Road, New Delhi - 110 003</td>
</tr>
<tr>
<td></td>
<td>Phone: 91- 11 24300100, 24367481-86</td>
</tr>
<tr>
<td></td>
<td>Fax: 91-11 24367015</td>
</tr>
<tr>
<td></td>
<td>E-mail: <a href="mailto:chairman.sail@sail.in">chairman.sail@sail.in</a></td>
</tr>
<tr>
<td></td>
<td>Website: <a href="https://www.sail.co.in/">https://www.sail.co.in/</a></td>
</tr>
<tr>
<td>Federation of Indian Mineral Industries</td>
<td>FIMI House, B-311, Okhla Industrial Area</td>
</tr>
<tr>
<td></td>
<td>Phase-I, New Delhi-110 020</td>
</tr>
<tr>
<td></td>
<td>Phone: 91-11- 26814596</td>
</tr>
<tr>
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<td>Fax: 91-11- 26814593</td>
</tr>
<tr>
<td></td>
<td>E-mail: <a href="mailto:fimi@fedmin.com">fimi@fedmin.com</a></td>
</tr>
<tr>
<td></td>
<td>Website: <a href="http://www.fedmin.com/">http://www.fedmin.com/</a></td>
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<tr>
<td>Indian Stainless Steel Development Association</td>
<td>L -22/4, DLF Phase-II</td>
</tr>
<tr>
<td></td>
<td>Gurgaon, Haryana-122 002</td>
</tr>
<tr>
<td></td>
<td>Phone: 91-124 - 4375501</td>
</tr>
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<td></td>
<td>Fax: 91-124 - 4375509</td>
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<tr>
<td></td>
<td>E-mail: <a href="mailto:nissda@gmail.com">nissda@gmail.com</a></td>
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<tr>
<td></td>
<td>Website: <a href="https://www.stainlessindia.org/">https://www.stainlessindia.org/</a></td>
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</table>
Appendix

- BMI’s Mining Business Environment Ratings
  - Market structure: It takes into consideration mining output in US$ billion, sector value growth, % y-o-y, mining sector, % of GDP
  - Country structure: It takes into consideration labour market infrastructure, physical infrastructure, tax, and scope of state
  - Market risks: It considers metals prices, 5-year, forecast average, metals price forecast, average 5-year growth, regulatory framework, legal framework
  - Country risk: It considers, long-term external risk, corruption, bureaucracy, long-term policy continuity
  - Mining ratings: It shows the overall scores of the above indicators
Glossary

- CAGR: Compound Annual Growth Rate
- FDI: Foreign Direct Investment
- FY: Indian Financial Year (April to March); So, FY10 implies April 2009 to March 2010
- GOI: Government of India
- IBM: The Indian Bureau of Mines
- MoU: Memorandum of Understanding
- PPP: It could denote two things (mentioned in the presentation accordingly) -
  - Purchasing Power Parity (used in calculating per-capita GDP)
  - Public Private Partnership (a type of joint venture between the public and private sectors)
- PE: Private Equity
- US$: US Dollar
- Wherever applicable, numbers have been rounded off to the nearest whole number
## Exchange Rates

### Exchange Rates (Fiscal Year)

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### Exchange Rates (Calendar Year)

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<td>74.18</td>
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<td>2021*</td>
<td>74.84</td>
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**Note:** As of November 2021  
**Source:** Reserve Bank of India, Average for the year
India Brand Equity Foundation (IBEF) engaged Sutherland Global Services Private Limited to prepare/update this presentation.

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