

RFP No. IBEF/DM/2021/02/01

RFP for Vulnerability Assessment and Penetration Testing (VAPT)

Request for Proposal [RFP]

India Brand Equity Foundation
16th Floor, Dr Gopal Das Bhawan
28, Barakhamba Road
New Delhi – 110001

Important Dates	
Date of issue of RFP	February 9, 2021
Queries submission	February 9-16, 2021
Date of Posting Response to Queries	February 17, 2021
Last Date of Submission	February 23, 2021

[Total Number of Pages including this page of the RFP: 23]

SECTION 1: INSTRUCTIONS TO AGENCIES

1.1 Introduction

1.1.1 The India Brand Equity Foundation (IBEF) is a Trust established by Department of Commerce, Ministry of Commerce & Industry, Government of India. IBEF's primary objective is to promote and create international awareness of the *Made in India* label in markets overseas and to facilitate dissemination of knowledge of Indian products and services. Towards this objective, IBEF works closely with stakeholders across government and industry to promote *Brand India*.

1.1.2. IBEF proposes to appoint an agency for the Vulnerability Assessment and Penetration Testing (VAPT) for its website www.ibef.org to identify vulnerabilities, misconfiguration and other issues that could be leveraged by an external or internal entity (or user) to impact the confidentiality, integrity and availability of IBEF systems or exploit it for personal gains, either from internet or from IBEF's internal network. The IBEF website is one of the best information providers about the Indian economy including the various sectors and states.

The aim of the RFP is to solicit proposals from qualified bidders for undertaking above detailed assignments. Interested eligible bidders may download the RFP from IBEF website <https://www.ibef.org/partner-with-ibef.aspx> or from Govt. of India website <https://eprocure.gov.in/eprocure/app>.

1.1.3 The purpose of this RFP is to invite bids from Private/Public Ltd Companies/Public undertaking /partnership Vendors, for Vulnerability Assessment and Penetration Testing and select the suitable vendor to provide all the services as outlined in scope of work this document based on:

- Minimum Eligibility Criteria
- Technical bid
- Financial bid

1.1.4. The Agency would be appointed for a period of one year, further renewable for a period of one year depending on the performance of the agency.

1.1.5. Interested Agencies are invited to submit their proposals for the assignment, which must include the following, as detailed subsequently in this document:

- a. Eligibility Proposal
- b. Technical Proposal
- c. Financial Proposal

1.1.6. It may be noted that

(i) The costs of preparing the proposal are not reimbursable and

(ii) IBEF is not bound to accept any of the proposals submitted.

(iii) By participating in this RFP, the bidder confirms that he is in agreement with all the terms and conditions of this RFP.

1.1.7. The Agencies are required to provide professional, objective, and impartial service and at all times hold

the IBEF's interests paramount, without any consideration for future work, and strictly avoid conflicts with other assignments or their own corporate interests.

1.1.8. Agencies have an obligation to disclose any situation of actual or potential conflict that impacts their capacity to serve the best interest of IBEF, or that may be reasonably perceived as having this effect. Failure to disclose such situations by the Agency may lead to disqualification of the Agency or termination of the contract.

1.1.9. Agencies must observe the highest standards of ethics during the selection and execution of the contract. IBEF may reject a proposal at any stage if it is found that the firm recommended for award has indulged in corrupt or fraudulent activities in competing for the contract in question, and may also declare a firm ineligible or blacklist the firm, either indefinitely or for a stated period of time, if at any time it is found that the firm has engaged in corrupt or fraudulent practices in competing for, or in executing, the contract.

1.1.10. The family members/ blood relations of employees and/or full-time consultants (i.e. consultants working exclusively with IBEF on retainer basis) of IBEF shall not be eligible to participate in the RFP process. Any proposal submitted by them may be summarily rejected. In case, IBEF comes to know of the relationship subsequent of the award of contract, the contract shall be liable to be cancelled and IBEF shall be entitled to claim damages apart from engaging any other consultant/ vendor at the cost and risk of defaulting consultant. It is clarified that the term full time consultants of IBEF does not refer to agencies/people, which may have been shortlisted for an assignment/project of IBEF through an RFP process.

1.2 Minimum Eligibility Criteria

1.2.1. The bidder should be registered as a company in India as per Company Act 1956/2013 or a partnership firm registered under LLP act, 2008. The Agency should have operation for a period of at least 3 years as on date of RFP.

1.2.2. The agency should have a turnover of a minimum of INR 1 crore each in 2019-20, 2018-19 and 2017-18 respectively. An original CA certificate should be enclosed for the same for 2019-20, 2018-19 and 2017-18. Copies of audited financial statements should also be enclosed. Format of CA certificate enclosed as Annexure 4.

1.2.3 The participating firm should not be currently blacklisted by any Central Govt. /State Govt. / Semi Govt. Organization / Autonomous Bodies or PSUs. Format of Undertaking(s) enclosed as Annexure 5 and 6.

1.2.4 The Agency should have registered office in India

1.2.5 The Agency must be CERT-In empanelled vendor for last 3 consecutive years and should continue to remain in panel during the currency of contract

1.2.6 In order to avoid conflict of interest, Agency must not be the existing application implementer(s) and / or solution provider(s) of IBEF website.

1.2.7 The Agency should not be in the business of selling IT security products or should not be a partner or should not have alliance with the business of selling IT security products.

1.3 Scope of Work and Deliverables

The overall scope of work of the bidder(s) would be as follows:

1. IBEF has developed a website with its URL as www.ibef.org and it consists of about 24,000+ numbers of dynamic pages with PHP version 5.4, Codeignitor Version is 2.1.3 & HTML 4. The website is English language and has been hosted on Indian Data centre.
2. VAPT is essential with frequency at least bi-annually or whenever significant changes have been made in IBEF's website IT Infrastructure.
3. The Information Security Auditors/SI is expected to carry out an assessment of the vulnerabilities, threats and risks that may exist in the above website through Internet Vulnerability Assessment and Penetration Testing which includes identifying remedial solutions and implementation of the same to mitigate all identified risks, with the objective of enhancing the security of the website.
4. The SI should provide the Web Security Audit certificate from the empanelled agency under Indian Computer Emergency Response Team (CERT-In) under the Department of Information Technology, Government of India.
5. The website audit should be done by using Industry Standards and as per the Open Web Application Security Project (OWASP) methodology
6. The audit of the website should be conducted in conformity with Cert-In guidelines. After successful security audit of the website, the security audit report from the auditor should clearly state that all web pages along with respective linked data files (in pdf / doc / xls etc. formats), all scripts and image files are free from any vulnerability or malicious code, which could be exploited to compromise and gain unauthorized access with escalated privileges into the webserver system hosting the said website.
7. Vulnerability Assessment & Penetration Testing - Black Box testing, entire Information System (detailed list of setups to be provided at the time of commencement of VAPT).
8. Vulnerability Assessment and Penetration Testing should cover IBEF's website completely.
9. Selected bidder should carry out an assessment of threat & vulnerabilities and assess the risks in IBEF's website. This will include identifying existing threats if any and suggest remedial solutions and recommendations of the same to mitigate all identified risks, with the objective of enhancing the security of the website.
10. The Penetration testing services should combine both manual and automated techniques to ensure IBEF's website is properly protected and that compliance requirements are being met. The vulnerabilities and risks to IBEF by performing a real-world attack and recommendations should be delivered for remediation with a detailed report depicting a complete view of ICT systems in place for the website. The selected bidder is expected to develop a detailed plan, to perform the test and provide a full report, and also the bidder should have expertise to help to improve IBEF's security posture with best industry standards and practices.

11. Bidder is expected to perform a re-assessment after remediation phase is over and all the identified vulnerability is fixed. Also, bidder is expected to submit detailed report on the status of identified vulnerabilities being resolved.

12. Audit Environment: - Audit can be done on-site or off-site.

The Required resources will be provided in IBEF-DC for upload the website on temporary staging servers.

To ensure that the IBEF website is free from the vulnerabilities, the audit exercise will need to undertake the following activities:

- Identify the security vulnerabilities, which may be discovered during the security audit including Cross-site Scripting, Broken Links/ Weak Session Management, Buffer Overflows, Forceful browsing, Form/hidden field manipulation, Command Injection, Insecure use of cryptography, Cookie posting, SQL injection, Server miss- configuration, well known platform vulnerabilities, errors triggering sensitive information, leak etc.
- Password Policy
- Log Review, incident response and forensic auditing
- Integrity Checks
- Virus Detection
- Identification and prioritization of various risks to the IBEF website
- Identify remedial solutions for making the IBEF website secure & safe.
- Any other issues.

13. Responsibilities of Selected Information Security Auditor/SI

- The Selected Information Security Auditor/SI will conduct website security Audit for the IBEF website as under:
- Verify possible vulnerable services, only with explicit written permission from the auditee.
- Notify the auditee whenever there is any change in auditing plan / source test venue / high risk findings or any occurrence of testing problem.
- Responsible for documentation and reporting requirements for the audit.
- Task-1: Web Security Audit/Assessment.
- Task-2: Re-audit based on recommendation report of Task-1.
- The auditor will submit the vulnerability report to the auditee. The concerned division of IBEF will not provide any resource/manpower to be auditor/bidder to remove vulnerabilities/Bugs if any, which are identified by the auditor. The auditor/bidder has to make his own arrangement for mitigation of all the security vulnerabilities, which may be discovered during the security audit.
- On successful security audit, furnish certificate form the empaneled agency of Indian Computer Emergency Response Team (CERT-In) under the Department of Information Technology, Government of India.

14. Audit report

- The Auditor shall submit a report indicating about the vulnerabilities as per VAPT, OWASP and recommendations for action after completion of Task-1. The final formal IT security Audit Report should be submitted by the Auditor after the completion of all the tasks of Audit. The reports should contain:

- Identification of auditee (address & contact information).
- Dates and locations(s) of audit (Task-1 and Task-2).
- Terms of reference (as agreed between the auditee and auditor), including the standard for audit, if any.
- Audit Plan.
- Explicit reference to key auditee organization documents (by date or version) including policy and procedure documents, if any.
- Additional mandatory or voluntary standards or regulations applicable to the auditee.
- Summary of audit findings including identification tests, tools used and results of tests performed.
- Analysis of vulnerabilities and issues of concern.
- Recommendations for action.
- Personnel involved in the audit, including identification of any trainees.
- In addition to this, reports should include all unknowns clearly marked as unknowns.

15. Responsibility of Auditee

- As there are only two rounds of audit, the concerned auditor/bidder should take necessary action to remove the vulnerabilities by second round.
- Auditee will refrain from carrying out any unusual or major changes during auditing / testing.
- If necessary for privileged testing, the auditee can provide necessary access to the auditor as mentioned in the clause ‘Audit Environment’ above.

16. Confidentiality

- All documents, information and reports relating to the assignment would be handled and kept strictly confidential and not shared/published/supplied or disseminated in any manner whatsoever to any third party, except with auditee’s written permission.

17. Technical Details of the applications are as follows:

S.No.	Parameters/Information about the Website	Description
1	Web application Name & URL	www.ibef.org
2	Operating system details (i.e. windows - 2003, Linux, AIX, Solaris etc.,)	Linux
3	Application Server with Version (i.e. IIS 5.0.Apache, Tomcat, etc.)	Apache
4	Front end Tool [Server side Scripts] (i.e. ASP, Asp.NET, JSP, PHP, etc.)	PHP 5.4
5	Back end Database (MS-SQL Server, PostgreSQL, Oracle, etc.)	MYSQL
6	Authorization No. of roles & types of privileges for the different roles	Total Roles: 2 1. Subscriber: Can View and edit their profiles 2. Administrator: All Privileges
7	Whether the site contains any content management module (CMS) (If yes then which?)	Yes; Code Ignitor Version is 2.1.3
8	No of input forms	0

9	No. (Approximate) of input Fields	0
10	No. of login modules	1
11	How many application roles/privilege levels of users?	2
12	Does the application provide a file download? feature (Yes / No)?	Yes
13	Does the application use Client-side certificate (Yes / No)?	No
14	Is there a CMS (Content Management System) present to maintain the public portal/login module?	Yes
15	Does the application has SMS integration (Yes/No)?	No
16	Does the application has E-Mail integration (Yes/No)?	Yes
17	Does the application has Payment Gateway integration (Yes/No)?	No
18	Does the application provide a file upload feature (Yes / No)?	Yes in CMS
19	Number of Web Services, if any	No
20	Number of methods in all web services	NA

Deliverables and Audit Reports:

The successful bidder will be required to submit the following documents in printed format (2 copies each) after the audit of above mentioned two web application:

- i. A detailed report with security status and discovered vulnerabilities weakness and misconfigurations with associated risk levels and actions taken for risk mitigations.
- ii. The auditor responsibilities need to articulate not just the audit tasks, but also the documentation of their activities, reporting their actions etc. and providing necessary guidance to the developer as and when requested during the audit
- iii. The final security audit certificate for and should be in compliance with the NIC standards.
- iv. All deliverables shall be in English language and in A4 size format.
- v. The vendor will be required to submit the deliverables as per terms and conditions of this document.

1.4 Preparation of Proposals

1.4.1 Agencies are required to submit an Eligibility proposal, Technical proposal and a Financial Proposal as specified below.

(a) Eligibility Proposal

- I. Certificate of incorporation
- II. A CA certificate stating the turnover of the organisation (Format enclosed as Annexure 4) along with the audited financial statements for 2019-20, 2018-19, and 2017-18.
- III. Undertaking(s) on the letterhead of the Agency and signed by an authorised signatory, as per formats

enclosed as Annexure 5 and 6

IV. Proof of CERT-In empanelment for last 3 consecutive years

Please refer to Annexure 1 for documents to be submitted for the Eligibility Proposal.

(b) Technical proposal

The Agencies are expected to provide the Technical Proposal as specified in this RFP Document.

The Technical Proposal shall contain the following:

- i. Letter of Technical Proposal Submission;
- ii. A concept note on the understanding of the IBEF website and the project;
- iv. Company profile including, but not limited to, the following details:
 - Number of years of experience of Security Testing and relevant consultation services (Vulnerability Analysis, Penetration Testing, Social Engineering, Red Teaming, technical audits, assessments, training and forensics) to Banking/Financial and/or Critical Infrastructure Institutions
 - Past Experience of projects of Security Testing and relevant consultation services (Vulnerability Analysis, Penetration Testing, Social Engineering, Red Teaming, technical audits, assessments, training and forensics) to Institutions
 - Certified resources on payroll
- v. Comprehensive details of bidder, present clientele and projects of comparable stature;
- vi. The details of the team assigned for the project;
- vii. Client testimonials on email/letterhead supported by completion of works statements from clients;

The Technical Proposal shall not include any financial information.

(c) Financial Proposal

In preparing the Financial Proposal, Agencies are expected to take into account the requirements and conditions outlined in the RFP document.

Letter of Financial Proposal should include:

- i. Total cost of the project
- ii. Break-up of costs for each of the items of work listed in the Scope of work and Deliverables (Point 1.3 of this RFP Document) are to be submitted.
- iii. Cost for any other element, which is not specified in the **Scope of work and deliverables of this RFP document** and is considered relevant by the RFP participant must be highlighted separately.

GST as applicable in India will be paid as per actuals and the same is **not** required to be indicated in the financial bid.

The cost quoted will be firm and fixed for the duration of performance of the contract. At no point of time will any deviation from the quoted rate be entertained by IBEF.

The Financial Bid shall not include any conditions attached to it and any such conditional financial proposal shall be rejected summarily.

1.5 Submission of Proposals

1.5.1 The original proposal (Technical Proposal and Financial Proposal) shall be prepared in indelible ink. It shall contain no interlineations or overwriting, except as necessary to correct errors made by the firm itself. Any such corrections must be authenticated by the persons or person who sign(s) the proposals.

The Eligibility Proposal should be placed in a sealed envelope and superscribed “Eligibility Proposal for Vulnerability Assessment and Penetration Testing (VAPT) of www.ibef.org”. The Technical Proposal should be placed in a sealed envelope and superscribed “Technical Proposal for Vulnerability Assessment and Penetration Testing (VAPT) of www.ibef.org”. The Financial Proposal shall be placed in a sealed envelope and superscribed “Financial Proposal for Vulnerability Assessment and Penetration Testing (VAPT) of www.ibef.org”. All the sealed envelopes should be put into an outer envelope and sealed. The outer envelope shall be superscribed “Proposal for Vulnerability Assessment and Penetration Testing (VAPT) of www.ibef.org” with the date of submission. The Bottom Left corner of the outer cover should carry the full name, address, telephone numbers, e-mail ID etc. of the agency submitting the Proposal.

1.5.2. If the Eligibility, Technical and Financial Bids are not submitted in a separate sealed envelope duly superscribed as indicated above and put in an outer sealed envelope as explained under 1.5.1, this will constitute grounds for declaring the Bid non-responsive.

1.5.3 The outer sealed envelope containing the sealed Technical and Financial Proposals should be addressed and delivered to:

Mr. Pawan Chabra
Senior Manager
India Brand Equity Foundation
16th Floor, Dr Gopal Das Bhawan
28, Barakhamba Road
New Delhi – 110001

1.5.4 The Proposal should be submitted **on or before 5 PM on February 23, 2021.**

1.5.5. No Proposal will be accepted after the deadline for submission and in the event of any proposal being received after the closing time for submission of proposals, the same shall be returned un-opened and can be collected within three days of submission date beyond which IBEF will not hold any responsibility for the loss of proposal.

1.5.6 The proposals will have to be submitted in a tender box kept on the Reception Desk at the IBEF office. An entry will also be made in the record sheet kept at the reception desk. It is mandatory to drop the proposal in the tender box and make an entry in the record sheet. In case a proposal is sent by courier,

details of the courier will have to be shared with IBEF for records.

1.5.7 Contact person for this RFP:

Mr. Pawan Chabra
Senior Manager
India Brand Equity Foundation
16th Floor, Dr Gopal Das Bhawan
28, Barakhamba Road
New Delhi – 110001
E-mail: pawan.chabra@ibef.org

1.6 Opening of Proposals and Selection Process

- 1.6.1 The dates of opening the proposals will be communicated via IBEF website www.ibef.org. The participating agencies will be invited to attend the opening of Proposals on a pre-fixed date and timing.
- 1.6.2 The eligibility proposals will be examined in the first stage to ascertain fulfilment of eligibility criteria and submission of required documents.
- 1.6.3 In the second stage, technical proposals of agencies that fulfil the eligibility criteria shall be opened to ascertain the submission of necessary documents. The Technical Proposals shall be evaluated by a committee of experts. Should it be deemed necessary, agencies may be invited for a presentation of their proposal.
- 1.6.4 It is clarified that prospective bidders scoring 70% and more in the Technical Proposal (please refer to **Annexure 2**) will be deemed to qualify for the second stage of the bid. At the second stage, the financial bids of only technically qualified agencies will be opened. The technically qualified agencies will be invited to attend the opening of Financial Proposals through video conferencing or in person on a pre-fixed date and timing.
- 1.6.5 The project will be awarded to the technically qualified bidder on L1 basis.
- 1.6.6 The cost indicated in the Financial Proposal shall be deemed as final and reflecting the total cost of services and should be stated in INR only. Omissions, if any, in costing of any item shall not entitle the Applicant to be compensated and the liability to fulfil its obligations as per the Terms of Reference within the total quoted price shall be that of the Applicant.
- 1.6.7 From the time the Technical Proposals are opened to the time the contract is awarded, if any Agency wishes to contact IBEF on any matter related to its proposal, it should do so **only** in writing. Any effort by the Agency to influence the IBEF in the proposal evaluation or contract award decisions may result in rejection of the proposal of the Agency.
- 1.6.8 All the results shall be published on IBEF website.

Disclaimer

1. This RFP document is neither an agreement nor an offer by India Brand Equity Foundation (hereinafter referred to as IBEF) to the prospective Applicants or any other person. The purpose of this RFP is to provide information to the interested parties that may be useful to them in the formulation of their proposal pursuant to this RFP.
2. IBEF does not make any representation or warranty as to the accuracy, reliability or completeness of the information in this RFP document and it is not possible for IBEF to consider particular needs of each party who reads or uses this RFP document. This RFP includes statements which reflect various assumptions and assessments arrived at by IBEF in relation to the statement of work. Such assumptions, assessments and statements do not purport to contain all the information that each Applicant may require. Each prospective Applicant should conduct its own investigations and analyses and check the accuracy, reliability and completeness of the information provided in this RFP document and obtain independent advice from appropriate sources.
3. IBEF will not have any liability to any prospective Applicant/ Firm/ or any other person under any laws (including without limitation the law of contract, tort), the principles of equity, restitution or unjust enrichment or otherwise for any loss, expense or damage which may arise from or be incurred or suffered in connection with anything contained in this RFP document, any matter deemed to form part of this RFP document, the award of the Assignment, the information and any other information supplied by or on behalf of IBEF or their employees, any Agency or otherwise arising in any way from the selection process for the Assignment. IBEF will also not be liable in any manner whether resulting from negligence or otherwise however caused arising from reliance of any Applicant upon any statements contained in this RFP.
4. IBEF will not be responsible for any delay in receiving the proposals. The issue of this RFP does not imply that IBEF is bound to select an Applicant or to appoint the Selected Applicant, as the case may be, for the services and IBEF reserves the right to accept/reject any or all of proposals submitted in response to this RFP document at any stage without assigning any reasons whatsoever. IBEF also reserves the right to withhold or withdraw the process at any stage with intimation to all who submitted the RFP Application.
5. The information given is not exhaustive on account of statutory requirements and should not be regarded as a complete or authoritative statement of law. IBEF accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the law expressed herein.
6. IBEF reserves the right to change/ modify/ amend any or all provisions of this RFP document. Such revisions to the RFP/amended RFP will be made available on the website of IBEF.

Annexure I

RFP No. IBEF/DM/2021/02/01

SN	Criteria	Details	Supporting Documents
1	Incorporation	<ul style="list-style-type: none">The Agency should be registered as a company in India as per Company Act 1956/2013 or a partnership firm registered under LLP act, 2008Should have operation for a period of at least 3 years as on date of EOI.	Copy of certificate of incorporation and copy of valid tax registration documents
2	Location	The bidder should have registered office in India	Self-declaration with address and contact details on company's letter head signed by company's authorized signatory
3	Fit and proper	The Agency should not be a blacklisted firm/company in any Govt. department / banks / PSU / other institution in India due to unsatisfactory performance, breach of general or specific instructions, corrupt or fraudulent or any other unethical business practices.	Letter of undertaking to this effect on company's letter head signed by company's authorized signatory
4	CERT-In empanelment	The Agency must be CERT-In empaneled vendor for last 3 consecutive years and should continue to remain in panel during the currency of contract	Proof of CERT-In empanelment for last 3 consecutive years
5	No conflict of interest	In order to avoid conflict of interest, bidder must not be the existing application implementer(s) and / or solution provider(s) of IBEF website.	Letter of undertaking to this effect on company's letter head signed by company's authorized signatory
6	IT security products	Bidders should not be in the business of selling IT security products or should not be a partner or should not have alliance with the business of selling IT security products.	Letter of undertaking to this effect on company's letter head signed by company's authorized signatory

Annexure 2

RFP No. IBEF/DM/2021/02/01

Technical Proposal Evaluation:

SN	Criteria	Weightage		Documents Required
	Sub-criteria	Criteria Total	Sub criteria	
1	Past experience of the bidder (track record) ¹	60		
A	<p>Number of years of experience of Security Testing and relevant consultation services (Vulnerability Analysis, Penetration Testing, Social Engineering, Red Teaming, technical audits, assessments, training and forensics) to Banking/Financial and/or Critical Infrastructure Institutions</p> <p>More than 6 years – 30 marks >4 and ≤6 years – 25 marks ≥2 and ≤4 years – 15 marks Less 2 years – 0 marks</p>		30	PO copies along with satisfactory performance certificates from the clients mentioning implementation duration
B	<p>Past Experience of projects of Security Testing and relevant consultation services (Vulnerability Analysis, Penetration Testing, Social Engineering, Red Teaming, technical audits, assessments, training and forensics) to Institutions</p> <p>4 projects in last 3 years with minimum value of INR 5 lakhs (6 marks each). If customer reference confirms the implementation – 6 marks for each confirmed project otherwise 0 marks.</p>		30	PO copies along with satisfactory performance certificates from the clients mentioning implementation duration

SN	Criteria	Weightage		Documents Required
	Sub-criteria	Criteria Total	Sub criteria	
2	<p>Number of certified professional</p> <p>Certified resources on payroll as mentioned below:-</p> <p>i Certified resources (combination of any 4 certifications) Licensed Penetration Tester (LPT) / Certified Ethical Hacker (CEH) / Computer Hacking Forensic Investigator (CHFI) / GIAC Security Essentials Certification (GSEC) / Certified Information Systems Security Professional (CISSP)</p> <p>ii Certified resources (combination of any 4 certifications) GIAC Exploit Researcher and Advanced Penetration Tester (GXPN) / Offensive Security Certified Expert (OSCE)/ Offensive Security Certified Professional (OSCP) / Offensive Security Exploitation Expert (OSEE)/ Offensive Security Web Expert (OSWE)/ /GIAC Penetration Tester (GPEN) / GIAC Web Application Penetration Tester (GWAPT) / Certified Expert Penetration Tester (CEPT) certified / Certified Information System Auditor (CISA)</p> <p>For each category i and ii above 7 or</p> <p>more resources– 7.5 marks >3 and <7 resources – 5 marks ≥2 and ≤3 resources– 3 marks Less than 2 resources– 0 marks</p>	25	15	<p>Certificate from HR that these resources are on full time rolls of the bidder and Copy of certificates.</p> <p>(For category i and ii : Number of resources and number of years these resources are on full time rolls of the bidder)</p>
A.				

SN	Criteria	Weightage		Documents Required
	Sub-criteria	Criteria Total	Sub criteria	
B.	Resources with qualifications category i and ii above are on full time rolls of the bidder: (for each category) ≥5 years – 5 marks ≥3 years and <5 years – 3 marks ≥1 year and <3 years – 1 mark <1 year – 0 mark		10	Certificate from HR that these resources are on full time rolls of the bidder and Copy of certificates.
3	Overall financial strength of the bidder in terms of turnover, profitability and cash flow (liquid assets) situation	15		
A	The Average Annual Turnover figure for last three years via Security Testing and relevant consultation services like Vulnerability Analysis, Penetration Testing, Social Engineering, Red Teaming, technical audits, assessments, training and forensics.		7.5	Audited balance sheet and Profit & Loss A/c of last three years: 2019-20 2018-19 2017-18

SN	Criteria	Weightage		Documents Required
	Sub-criteria	Criteria Total	Sub criteria	
	<p>For each of last 3 financial years ending on 31st March, 2019.</p> <p>If turnover is more than 3 crores – 2.5 marks If turnover is > 2 and ≤ 3 crores – 2 marks If turnover is > 1 and ≤ 2 crores – 1 mark If turnover is less than or equal to 1 crore – 0 marks</p>			And CA certificate.
B	<p>Net profit figure for last three years</p> <p>For each of last 3 financial years ending on 31st March, 2019.</p> <p>If net profit is more than 40 Lakhs – 2.5 marks If net profit is > 0 and ≤ 40 Lakhs – 1.5 marks If net profit is less than or equal to 0 – 0 marks</p>		7.5	
	Total	100		

Annexure 3

RFP No. IBEF/DM/2021/02/01

Financial Proposal Evaluation

- Total cost of project for VAPT of IBEF website for one year (on bi-annual basis):
INR.....

*The total annual cost will be taken into account for the financial proposals. GST/Taxes are not to be mentioned in the financial proposal and will be paid on actuals. The project will be awarded to the technically qualified bidder on L1 basis.

Annexure 4 – CA Certificate

RFP No. IBEF/DM/2021/02/01

To,

The Concerned Officer,
India Brand Equity Foundation
16th Floor, Dr Gopal Das Bhawan
28, Barakhamba Road
New Delhi – 110001

Sub: Original CA Certificate for IBEF RFP for Vulnerability Assessment and Penetration Testing

Dear Sir,

In response to release of RFP on IBEF's Website, we hereby declare that the details of total turnover during last three years:

S.no	Financial Year	Turnover (Rs. Crore)	Net Profit (INR)
1.	2019-20		
2.	2018-19		
3.	2017-18		

Thanking you,

Yours faithfully,

Authorised Signatory

Designation..... Company stamp/ Seal.....

ANNEXURE- 5 - UNDERTAKING APROPOS NOT BEING BARRED/BLACK LISTED

RFP No. IBEF/DM/2021/02/01

To,

The Concerned Officer,
India Brand Equity Foundation
16th Floor, Dr Gopal Das Bhawan
28, Barakhamba Road
New Delhi – 110001

Sub: Undertaking for IBEF RFP for Vulnerability Assessment and Penetration Testing

Dear Sir,

We hereby undertake that we have not been currently blacklisted by any Central Govt. /State Govt. / Semi Govt. Organization / Autonomous Bodies or PSUs.

Thanking you,

Yours sincerely,

Designation..... Company stamp/ Seal.....

ANNEXURE 6 - DECLARATION (TO BE GIVEN ON A LETTER HEAD OF THE COMPANY/ FIRM)

RFP No. IBEF/DM/2021/02/01

To,

The Concerned Officer,
India Brand Equity Foundation
16th Floor, Dr Gopal Das Bhawan
28, Barakhamba Road
New Delhi – 110001

Sub: Declaration for IBEF RFP for Vulnerability Assessment and Penetration Testing

Dear Sir,

1. We have carefully read and understood all the terms and conditions of the bid document and hereby convey our acceptance to the same.

2. The information / documents furnished along with the RFP Application are true and authentic to the best of my knowledge and belief. We are well aware of the fact that furnishing of any false information / fabricated document would lead to rejection of our bid/ application at any stage besides liabilities towards prosecution under appropriate law.

3. We have apprised ourselves fully about the job to be done during the period of agreement and also acknowledged to bear consequences of non-performance or deficiencies in the services on our part.

- We have no objection, if enquiries are made about the work listed by us.
- We have not been found guilty by a court of law in India for fraud, dishonesty or moral turpitude.
- We agree that the decision of IBEF in selection of the Agency will be final and binding to us.
- We have a registered office in India.
- We are not an existing application implementer(s) and / or solution provider(s) of IBEF website.
- We are not in the business of selling IT security products or not a partner or not have alliance with the business of selling IT security products.

Date:

Place:

Note: The above declaration is to be duly signed and sealed by the authorized signatory of the company,

Signature of authorized person

Full Name & Designation:

With Company's Seal

Annexure 7: Bidder Information Details

RFP No. IBEF/DM/2021/02/01

Sr. No.	Items	Bidder's Response
1	Basic Information	
I	a) Name of the organization	
	b) Registered office Address	
II	a) Name of contact person	
	b) Phone no. of contact person	
	c) Email address of contact person	
	d) Website, if any, of the organization	
	e) Year of commencement of business	
	f) PAN	
	g) Service tax registration No. / GST No.	
2	Location of competency center and number of Professional	
3	Number of years of experience of Security Testing and relevant consultation services (Vulnerability Analysis, Penetration Testing, Social Engineering, Red Teaming, technical audits, assessments, training and forensics) to Banking/Financial and/or Critical Infrastructure Institutions	
4	Past Experience of projects of Security Testing and relevant consultation services (Vulnerability Analysis, Penetration Testing, Social Engineering, Red Teaming, technical audits, assessments, training and forensics) to	

Format for Client details (to be submitted along with PO and work completion certificate/email)

SN	Items	Mandatory (Y/N)	Bidder's Response
1	Client Name	Y	
2	Location of client along with contact person, contact no and email id	Y	
3	Date of Purchase Order received for the project Date of Commencement of Contract: Number of VAPTs per year conducted: Status of the VAPT Project (whether Completed / On-going etc.):	Y	
4	Nature of project for the Clients (Please list the activities handled by the bidder)	Y	
5	Technologies used in conducting VAPT	Y	
6	Team Size	Y	
7	Name of the Project Head	Y	
8	Name of the Expert conducted VAPT	Y	
9	Contract Amount (in Rupees Crores)	Y	
10	Any other relevant information including reason for delay if any	N	

Annexure 8: Checklist

RFP No. IBEF/DM/2021/02/01

Check list of enclosure:		
1	All supporting documents required in Eligibility Criteria	YES/NO
2	Annexure-I attached	YES/NO
3	Annexure-II attached	YES/NO
4	Annexure-III attached	YES/NO
5	Annexure-IV attached	YES/NO
6	Annexure V attached	YES/NO
7	Annexure VI attached	YES/NO
8	Annexure VII attached	YES/NO
9	Any other (Please Specify)	YES/NO
10	Budget Estimate	YES/NO